

# TC in 90 Days Gameplan

The ACN Bible... "Proven System" Gameplan!

## ACN Success Path

[24-Hr Gameplan](#) ---> [30 Day Quickstart Bonus Plan](#) ---> [90 Day "all out Push"](#) for TC ---> The [1 Year Commitment to Success](#)

### **Key 1 Develop a "Business Owner Mentality"**

- **Blame No One** except yourself... Take Personal Responsibility!
- **Show... Strength, Backbone, Integrity, Faith, Perseverance, and Teachable.** The people that we recruit need to see these traits in us so that they can trust us and be willing to RUN WITH US.
- The **1st 30 Days...** is EVERYTHING!!!!!!

### **Key 2 Learn To Present**

- The Team Who Presents the Most Wins!!!
- Ask someone to let you practice on them (then sign them, Back-door approach) and you get to practice.
- **BE EXCITED!!!!!!**

### **Key 3 Learn to Launch Properly**

- Execute the **24 Hour Game Plan**
- Get into their warm market IMMEDIATELY!
- Don't Launch anyone unless they will invite for their PBR within 48 Hours
- **Get your 40-50 Points**

## 30 Day/ 4 Week "Full Court Press"

*Fight... to get as close to this as possible!*

**Key Hint!** We have seen this work best when couples work the business together as a team!

### **Week #1**

**Step 1 Get Qualified** – 5 to 10 Points (In your 1st 24Hrs!!!!!!)

**Step 2** Make a list of **100 names** and phone numbers

**Step 3** Schedule **3 home meetings**

**Step 4** Schedule one **BOM and Saturday Training** into your week!

**Step 5** Call **50 People!**

**Step 6** Present to at least **15 people, WHATEVER IT TAKES!**

### **Week #2**

**Step 1** Follow up and launch 3 New Independent Business Owners with the help of your up-line

**Step 2** Get 5 more customer points with the help of your sponsor

**Step 3** Have at least **1 to 3 home meeting for each IBO** you put in your business

**Step 4** Tie everyone into the weekly BOM and Saturday Training!

**Step 5** Contact **25 more people (whatever it takes)** to:

**Step 6** Ensure that **8 more** of your people see the ACN presentation-Plug them into PBR's & BOM's

### **Week #3**

**Step 1** Get to **20 points**

**Step 2** Follow up and **Launch 2-3 IBOs** from your personal prospects.

**Step 3** Help these 2-3 IBOs sign up and launch **2 IBOs** each (the No's become customers)

**Step 4** Have a **home meeting** for each IBO you launch

**Step 5** Use the **buddy system**-Have each sponsoring IBO come to the PBR's of the new IBOs and the can invite in as well for their own contacts.

**Step 6** Tie everyone into the **weekly BOM and Saturday Training** (Most Important Day of your Biz)

**Step 7** Contact at least **25 more** people to

**Step 8** Ensure that **7 more of your prospects** see the ACN presentation by PBR, BOM, 2 on 1 **whatever it takes**

**Step 9** Have your **ETT's start doing some of the presentation**-Keep It Simple. Example: Have some one just read box 1 and 3 and complement them and have the audience clap for them. They will be excited and feel empowered and those watching will say to themselves I can do this too or I'm going to kill this **business!!**

**Week #4**

**Step 1** **Follow up** and personally sponsor 2 IBOs from the 7 prospects

**Step 2** **Help each team member** sponsor 2 more Independent Business Owners

**Step 3** Have a **home meeting for all your new IBOs**, their sponsors can plug into the PBR's for their prospects too

**Step 4** Have more of the **ETT's presenting**

**Step 5** **Tie everyone into** the BOM's and the Saturday Trainings.  
Always, Always, Always duplicate yourself!

**BY FOLLOWING THIS PLAN.....**

**YOU WILL HIT TC, in 60-120 days with Massive Momentum!!!!**

**The Math never Lies**

**Month 1 - 21+ IBOs** will Join Your Business  
At least \$3,000 + the Quickstart Bonus

**Month 2 - 42+ IBOs** will Join Your Business  
At least \$ 6,000

**Month 3 - 84+ IBOs** will Join Your Business  
At least \$7,000 to

**Month 4 - 150+ IBOs** will Join Your Business

As a TC you will earn:

50 QTT's = \$14,500+    100 QTT's = \$30,000+

ETT		ETL		TC	
YOU 7 PTS		YOU 15 PTS		YOU 7 PTS	
QTT 5 PTS	QTT 5 PTS	ETT	ETT	200 PTS	200 PTS
QTT 5 PTS	QTT 5 PTS	ETT	ETT	200 PTS	200 PTS
QTT 5 PTS	QTT 5 PTS	ETT	ETT	200 PTS	200 PTS
QTT's	T-CABs	QTT's	T-CABs	QTT's	T-CABs
2	\$100	3	\$200	5	\$500
4	\$500	5	\$750	10	\$1,500
6	\$1,000	10	\$1,500	15	\$3,000
9	\$1,500	15	\$2,500	20	\$5,000
12	\$2,500	20	\$3,000	25	\$6,500
15	\$3,000	25	\$4,000	30	\$8,000
		30	\$5,000	40	\$10,000
		35	\$6,000	50	\$12,000
		40	\$7,000	100	\$25,000

The math is based on getting new IBOs qualified, not just in the Biz.

**WILD CARD BONUS!!!!..... IF ALL ELSE FAILS:**

**How Many People** Can You Get to the "Next International Training"?

**Get 30 people pre-registered** for this "Next International Training" and you should be TC for sure by the "Next International Event"!

Get your team **excited about going to the "Next International Training"!!!!**

**1 Year Commitment** - It takes generally **1-2 years of sacrifice to obtain serious financial Success**. You must sacrifice a lot of the things you love... for this goal!

*"Sacrifice brings forth the Blessings of Heaven"*